





# STRATEGIC SERVANT LEADERSHIP





# What is your role as a leader?









### The Leader's Pathway







# INFRASCRUCTURE







# What is your challenge as a leader?

#### The Leader's Challenge







#### The Leader's Challenge







VARIOUS	CHANGING	HEAVY
COMPETING	GOVERNMENT	WORK
FORCES	REGULATIONS	VOLUME
CHANGING	VOLATILE	LIMITED
COMPANY	COMMUNITY	TALENT
PRIORITIES	SUPPORT	OPTIONS
SHRINKING	CHALLENGING	UNCERTAIN
INTERNAL	EMPLOYEE	ECONOMIC
RESOURCES	ISSUES	EVENTS



# What is your approach as a leader?



### STRATEGIC SERVANT LEADERSHIP



### **Strategic Servant Leadership**



Making the attainment of the vision easy and enjoyable for all constituents by elevating employee dignity.



#### **Strategic Servant Leadership**



### Differentiating Two Leadership Styles



# SERVANT LEADER

SELF-ISH LEADER





### SELF-ISH





## **SELF-ISH**



# SELF-ISH



SERVANT	SELF-ISH
Develop	<b>Disrespect</b>
Defend	Dominate
Delight	Deceive
Dignify	Destroy

SERVANT	SELF-ISH
Esteem	Ashamed
<b>Energy</b>	Agitated
Engagement	Angry
<b>Effort</b>	Apathetic





### "People don't care how much you know, until they know how much you care."

#### **Strategic Servant Leadership**



### Differentiating Two Leadership Styles



# STRATEGIC LEADER

TACTICAL LEADER

















### **Strategic Servant Leadership**



Increasing Your Strategic Thinking and Improving Your Strategic Effectiveness



# Decide that you and your team will be highly strategic.



FEATURING

"What Is Strategy?" **Effective Executive**" By Michael E. Porter Study and teach information that expands your and your team's strategic thinking and skills.

FEATURING

"What Makes an

HBR'S

FEATURING "What Makes a Leader?" By Daniel Goleman

Dn Strategy

If you read nothing else on strategy, read these definitive articles from Harvard Business Review.

### Un Leadership

If you read nothing else on leadership, read these definitive articles from Harvard Business Review.

)n Emotional Intelligence

HBR'S

If you read nothing else on emotional intelligence, read these definitive articles from Harvard Business Review. Study and learn the questions and patterns of advisors, mentors, SME's and 'grinches'.

### Decide you will be better at politicking than Selfish Leaders.

# SELF-ISH

# **STRATEGIZING**

#### POLITICKING

#### MISSION & CUSTOMER GRATIFICATION

### **STRATEGIZING**

#### POLITICKING

#### **SELF-GRATIFICATION**

# Quickly learn... and determine if you can accept the other person's WIIFM's.

### Model and promote the value of "Win-Win-Win" partnerships.

Challenge everyone to be strategic (keep finding ways to make everything easier).

# Promote the commitment to and benefits of strategizing.

# Track and share information that supports future strategizing.

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